BUSINESS PROFILE

OF

KONGWA SERVICES PTY (LTD)

SINCE 2012



Address: 5 Railway Houses. Wonderfontein 1101. Belfast

Stand 7784 Extension 24,
Steve Tshwete. Local Municipality
Middelburg. 1055
South Africa.

1. ADMINISTRATIVE AND CONTACT DETAILS 1.1 Registered business name Kongwa Services (pty) Itd 1.2 Business trading name Kongwa Services (pty) Itd 1.3 Enterprise type Private Company 1.4 Description of principal business Electrical Engineering Field 1.5 Company registration number 2012/119023/07 1.6 Date Registered 09/07/2012 1.7 Tax reference number 9422143173 1.8 VAT number 4340274879 1.9 Contact number +27 72 885 6856 1.10 Fax (086) 549 9084 1.11 Contact E-mail stan@Kongwaservices.com cc info@kongwaservices.com 1.12 BEE Certificate details BEE status level - Level 1 Black ownership - 100% Certificate Exp. Date - 16/01/2020 1.13 CIDB Contractor details 4 EP PE

2. DEMOGRAPHICS OF PARTNERS AND MANAGEMENT

2.1 Members

Name	Citizenship	Race	Gender	Ownership/Partners
Stan Masinga	South African	Black	Male	Manager/Owner
Brighton Malope	South African	Black	Male	2.6.1 Appointee
Wentzel Traut	South African	white	Male	Contract Manager
Harmony Ndaba	South African	Black	Female	2.9.2 Appointee
Benny Maroga	South African	Black	Male	2.9.2 Appointee

2.2 Company Sk	cills Matrix
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Certification	Employees Sum
Electrical Trade Certificate	5
Basic Electricity Certificate	8
3. Pole Climbing Shoes Certificate	5
4. Pole Climbing Certificate	5
5. Basic Rigging Certificate	5
Low Voltage Construction Certificate	8
7. Medium Voltage Construction	8
Certificate 8. Cable Jointing Certificate	7
9. Overhead Power line Certificate	6
10. Fall Arrest Certificate	8

2.3 Physical address

Stand 7784 Extension 24, Steve Tshwete. Local Municipality

Middelburg. 1055. South Africa

2.4 Postal Address 5 Railway Houses. Wonderfontein 1101. Belfast

Bank	ACCOUNT TYPE	ACCOUNT BRANCH		BRANCH CODE	
		NUMBER			
FNB	Cheque	62635262736	Sunny Park	250-645	

3. INTRODUCTION

3.1 Business History

Kongwa Services is a private company which started as a sole trading in 2008 and was later in 2012 registered as a private company by Mr. Stan Masinga. This business originated from Stan's passion for electrical construction at a reasonable and affordable price to communities and other SME's. Shortly our business escalated to sub-contracting Eskom service provider Rethuseng Live Line and Services. Now proudly provide electrical services to South32 SA Coal Holdings and City of Tshwane amongst others.

3.2 What we do

Kongwa Services is the fastest growing electrical engineering company in the Middleburg area with deeper knowledge expertise in overhead line construction and maintenance. Low, medium and high voltage construction and maintenance. The company sells these services at the lower price than competitors while providing a higher quality with customised contract specification.

Kongwa services also focus on electrical engineering works that are primarily concerned with development, extension, installation, removal, renovation, alteration or dismantling of infrastructure relating to the generation, transmission and distribution of electricity.

3.3 Services	3.2.1 Street and area lighting.
	3.2.2 Substations and protection systems.
	3.2.3 Township reticulations.
	3.2.4 Transmission lines.
	3.2.5 Power generation.

4. UNIQUE VALUE PROPOSITION

VALUE PROPOSITION 1: Knowledge and Expertise		VALUE PROPOSITION 2: Low Price		
VALUE PROPOSITION 5: Exceptional Safe Standards	CORE PRODUCT: ELECTRICAL CABLE JOINTING AND LAYING AND OVERHEAD LINE CONSTRUCTION		VALUE PROPOSITION 3: Higher Consistent Quality	
	VALUE PROPOSITION 4: Customized Contract Specification			

5. BUSINESS STRATEGY

5.1 Vision statement

To be recognised as the most customer focused electrical service provider.

5.2 Mission statement

To provide well designed solutions in consultation with clients and respond to their support needs in a timely and courteous manner.

5.3 Values

Commitment and action leading to meeting customer needs;

Openness, trust and respect in dealing with people;

Achievement of superior results.

5.4 Businessobjectives

To form part of companies which contribute positively to the growth of the country and create sustainable jobs

6. BUSINESS CONCEPT:

6.1 Products

6.1.1 Distribution Transformers

6.1.2 Outdoor distribution cut outs assemblies

6.2 Basic work types

Electrical power generation, transmission, control and distribution equipment and systems.

6.3 Business competitiveness

We offer a comprehensive range of electrical products and services which can be sourced effortlessly. We are brand agnostic therefore whatever your business needs are, we would definitely deliver it for you in the electrification sector.

7. CURRENT PROJECTS

7.1 City of Tshwane

Description: New electrical connections and construction. Low voltage and medium voltage city maintenance includes overheads, joints, all lights out, tree cutting, sub-station cleaning and general maintenance.

Contact: Vusi Tshakane

Email: tsakanit@tshwane.gov.za Number: +27 76 0513 564

Recent Projects: Township reticulations.

7.2 City of Tshwane

Contact: Khathu Nyamande

Email: khathuN@tshwane.gov.za Number: +27 79 351 9982

Recent Projects: Electrification.

7.3 South 32

Description: Installation, repairs, modifications and maintenance of overhead power lines.

Contact: Clement Dlodlo

Email: Clement.Dlodlo@south32.net Number: +27 79 766 4572

Recent Projects: Installation, alteration and dismantling of

electrical infrastructure.

7.4 South 32

Contact: Eric Mahlangu

Email: Eric.Mahlangu@south32.net Number: +27 82 0683 737

Recent Projects: Installation, alteration and dismantling of

electrical infrastructure.